

USE CASE 01

# Municipality & State Agency

How city planners and state DOTs use AirIndex to identify regulatory gaps, prioritize actions, and track readiness for commercial eVTOL operations.

Cities and states are making infrastructure investment decisions for Advanced Air Mobility without a clear picture of where they stand. AirIndex provides the readiness baseline, the specific regulatory gaps, and a scored roadmap showing exactly what actions move the needle — so planners can prioritize before capital is committed or operators make market decisions.

## THE PROBLEM

A state aviation director is planning the first interstate AAM corridor. The anchor city on the state side scores 25 out of 100 on AirIndex — NASCENT tier. The corridor announcement is public. Operators are evaluating where to launch. But the city's zoning ordinance doesn't define vertiport as a permitted use. The fire code doesn't reference NFPA 418. The permit process has no FAA airspace determination requirement. None of these gaps require state legislation or private capital. They require city council action. Nobody told them.

## WHAT AIRINDEX PROVIDES

<p><b>21</b></p> <p><b>Markets tracked</b> Continuously updated</p>	<p><b>7</b></p> <p><b>Scoring factors</b> Legislation, infra, ops, weather +3</p>	<p><b>0–100</b></p> <p><b>Score scale</b> NASCENT to ADVANCED</p>	<p><b>5</b></p> <p><b>Ordinance audit questions</b> Per market, sourced to primary law</p>
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How the engagement works

Step	Who	What happens	Output
1	AirIndex	Scores the market across 7 factors from 1,900+ classified regulatory documents, federal filings, and legislative records. Identifies the specific gaps suppressing the score.	Score + factor breakdown
2	AirIndex	Runs a five-question ordinance audit: correct FAA terminology, vertiport as permitted use, FAA airspace determination in permit process, NFPA 418 in fire code, state enforcement posture.	Audit: YES / PARTIAL / NO per question
3	AirIndex	Produces a Market Intelligence Briefing: current score, ordinance audit results, gap roadmap with specific actions, score trajectory per action taken, peer market comparison, June 2026 AC alignment guidance.	Market Intelligence Briefing PDF
4	City / DOT	Reviews the briefing. Prioritizes actions by ease and impact. City council enacts zoning amendment. Score moves from 25 to 40 — crossing from NASCENT to EARLY tier.	Score improvement + operator visibility

<b>5</b>	<b>AirIndex</b>	Monitors score changes continuously. Alerts when a factor moves. Quarterly briefing update tracks progress against the roadmap.	Ongoing readiness tracking
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## REAL EXAMPLE — SOUTHEAST CORRIDOR ANCHOR CITY

Starting score	Gap identified	Action required	Score after action
<b>25 / NASCENT</b>	No vertiport zoning definition in city code	City Council enacts vertiport as permitted use in zoning ordinance	<b>40 / EARLY</b>
<b>25 / NASCENT</b>	FAA terminology not in city code ('helipad' used — not an FAA term)	Replace 'helipad' with FAA-defined terms throughout city code	<b>+8 pts</b>
<b>25 / NASCENT</b>	All four ordinance gaps combined	Four city-level actions, no state legislation required	<b>52 / NEUTRAL</b>

■ **90-Day Window:** The FAA is expected to publish a unified vertical flight infrastructure Advisory Circular for public comment around June 2026 — the merger of AC 150/5390-2D and Engineering Brief 105A. Cities that update ordinance language before publication will be positioned to align with the new federal standard from day one.

## HOW TO ENGAGE

<b>Market Intelligence Briefing</b>	Full seven-factor breakdown with primary source citations, ordinance audit, gap roadmap with ease x impact prioritization, peer market comparison, 12-month score trajectory tied to specific actions.	<b>Discovery call—then scoped</b>
<b>Platform access</b>	Authenticated access to live scores, factor breakdowns, regulatory pipeline, score change alerts, and federal program gap analysis across all 21 markets.	<b>Included with briefing</b>
<b>Ongoing monitoring</b>	Quarterly score update tied to actions taken. Alerts when legislation advances, operator announces market entry, or federal program changes affect eligibility.	<b>Annual renewal</b>

Contact [sales@airindex.io](mailto:sales@airindex.io) to request a complimentary market snapshot for your city or state. Full methodology published at [airindex.io/methodology](https://airindex.io/methodology).